



Your Professional Electronic Equipment Provider Since 1956

Birmingham, AL
1-800-342-5717

Montgomery, AL
1-800-530-9791

Mobile, AL
1-800-633-1662

Huntsville, AL
1-855-372-4868

Little Rock, AR
1-800-239-0224

Jackson, MS
1-800-321-0452

Pensacola, FL
1-800-476-6916

Nashville, TN
1-855-372-6274

Dear Industry Professionals,

At ESC we strive to make your company more profitable and efficient in regards to new products, training and competitive pricing. We have catered to the needs of independent dealers like you since 1956. Over the years we have built a loyal following of security professionals throughout the southeast by making sure our customers are always satisfied. We understand in today's business world it is essential to have partners that you can count on...give us a chance to become your business partner today!

You may apply for an account with Electronic Supply Company by completing the following steps:

1. Complete the Application for Dealer Status.
2. A copy of your Business License
3. A Copy of your Tax Exempt Certificate, if applicable.
4. Fax all these documents to our Application Department at 1-888-850-0263
5. Once your completed form is returned, the application will be verified for accuracy by performing credit and reference checks.
6. Our credit department will notify you of your account status once we receive responses from your trade references.

Thank You and We look forward to doing business with you soon!

Sincerely,

Electronic Supply Company

APPLICATION FOR DEALER STATUS

ESC Requesting Branch: _____

BUSINESS NAME: _____ PHONE #: _____

ADDRESS: _____ FAX #: _____

CITY: _____ STATE: _____ ZIP: _____ RESALE#: _____

Attach copy of Resale Certificate

TYPE OF BUSINESS: _____ FED ID#: _____ EMAIL: _____

YEARS IN BUSINESS: _____ CORPORATION _____ PARTNERSHIP _____ SOLE PROPRIETOR _____

PRINCIPALS & OWNERS

NAME: _____ TITLE: _____ % OWNED _____

HOME ADDRESS: _____ # YEARS _____ RENT _____ OWN _____

CITY: _____ STATE: _____ ZIP: _____ DOB _____ DRIVERS LIC# _____

SIGNATURE: _____ SSN#: _____ DATE: _____

NAME: _____ TITLE: _____ % OWNED _____

HOME ADDRESS: _____ # YEARS _____ RENT _____ OWN _____

CITY: _____ STATE: _____ ZIP: _____ DOB _____ DRIVERS LIC# _____

SIGNATURE: _____ SSN#: _____ DATE: _____

BANK INFORMATION

BANK: _____ PHONE#: _____

FAX#: _____ BANK ACCOUNT#: _____

TRADE REFERENCES

COMPANY NAME: _____ PHONE#: _____

FAX#: _____ ACCOUNT#: _____

COMPANY NAME: _____ PHONE#: _____

FAX#: _____ ACCOUNT#: _____

COMPANY NAME: _____ PHONE#: _____

FAX#: _____ ACCOUNT#: _____

I/We certify all statements and the attached pages of references are true and I/We intend for Electronic Supply Company to rely thereon to accept or reject this application. I/We understand and agree that personal and business credit reports may be obtained from credit reporting agencies in any connection with this application and maintenance of an established account.

TERMS AND CONDITIONS OF SALES: The terms and condition of sales by Electronic Supply Company (hereafter referred to as "ESC") to the below named dealer (hereafter referred to as "Dealer") shall be in accordance with the terms and conditions set forth on the Schedule "A" which is attached hereto and made a part hereof. No terms or conditions of purchase orders differ from the terms and conditions set forth on Schedule "A" will become part of any sales agreement, purchase order, or other document unless specifically approved in writing by ESC. Should credit availability be granted or credit risk be assumed by ESC, all decisions with respect to the extension or continuation shall be in the sole discretion of ESC. ESC may terminate any credit availability within its sole discretion.

Initials _____

OVER

1. **Terms of Payment:** Electronic Supply Company ("hereafter referred to as ESC") reserves the right to restrict or modify the terms of payment, to require payment prior to time of shipment or certified check, cash, money order, credit card, or wire draft, if in ESC's opinion Dealer and/or Guarantor's financial condition or other circumstances do not warrant shipment on the terms specified herein. Dealer and Guarantor(s) agree to pay for all purchases according to the terms of ESC. Payment terms are disclosed on each invoice.
2. **Application of Payments:** At ESC's discretion, ESC reserves the right to apply payments on account against oldest open charges.
3. **Limitation of Damages:** The remedy of replacement of any defective goods shall be exclusive. In no event shall ESC be liable for incidental or consequential damages.
4. **Finance Charges:** Dealer and/or Guarantor(s) agree to pay a finance charge of 1 1/2% per month, which is an ANNUAL RATE of 18% , or the highest rate allowed by law, whichever is less, on any amount past due, any delinquent balance outstanding, or insufficient funds balances.
5. **Company/Personal Check Policy:** Any returned check will be immediately and aggressively collected. Dealer and Guarantor agrees to pay a \$ 30.00 non-sufficient funds fee on any returned check and an additional \$ 30.00 for each time the check is re-submitted and returned unpaid.
6. **Cost of Collection:** Dealer and Guarantor(s) agree to pay for all reasonable collection costs, attorneys fees and costs of the court in connection with any delinquent account or non-sufficient check outstanding balance.
7. **Choice of Law and Venue:** The validity, construction, and performance of this agreement between ESC, Dealer, and/or Guarantor(s) shall be governed by the laws of the State of Alabama.
8. **Waiver of Venue:** In the event of litigation, Dealer and Guarantor(s) submit to jurisdiction of the State of Alabama and of the Courts in Jefferson County, Alabama. Dealer expressly waives any right to insist that venue be in any other location.
9. **Confession of Judgment:** To induce ESC to sell and assume risk, Dealer and Guarantor(s) expressly acknowledge, consent to and does confess judgment without notice or hearing for any amount and claim which is due and unpaid.
10. **Binding Agreement:** These terms and conditions shall be binding upon and shall inure to the benefit of ESC, Dealer and Guarantor(s) hereto and respective successors. No right or obligation hereunder may be assigned by either party without the prior written consent of the other party hereto.
11. **Dealer and Guarantors specifically authorize, consent to request ESC to communicate industry related information, promotions, solicitations, advertisements, news articles and updates through e-mail, facsimile, telephone, and/or US postal mail communications**

I/We authorize and request all of the above references to provide ESC and its affiliates with any information requested. The purpose of this request is to obtain credit or purchasing privilege from ESC. I/We further certify that all statements in the application are true and I/We intend for ESC to rely thereon to accept or reject this application. I/We further certify I/We are authorized to execute this document on behalf of our business. I/We agree to all the Terms and Conditions of Sale as stated above.

Agreed to and acknowledged by: _____ Title _____ Date _____
 Authorized Signature

PERSONAL GUARANTY (BY INDIVIDUAL)

Personal Guaranty given by the undersigned shareholder, owner, or party of interest of _____ ("hereafter referred to as Dealer") to Electronic Supply Company ("hereafter referred to as ESC").

1. **OBLIGATION:** As inducement to ESC to grant credit or check writing privileges to Dealer, in respect of sales of goods or any other type of transaction, the undersigned promises to pay promptly when due, or upon demand thereafter, without deduction for any claim of setoff or counterclaim of the Dealer or, if applicable, the loss of contribution from any co-personal guarantor, or any other defense, the full amount of the obligations or indebtedness due to ESC from the Dealer, including interest and all reasonable collection expenses, attorney fees, and cost of the courts incurred by ESC by reason of non-payment of the Dealer.
2. **TERM OF GUARANTY:** This is a continuing and irrevocable Guaranty which remains in effect until all monies due and costs incurred to ESC are satisfied in whole.
3. **CONSENT AND WAIVER:** The undersigned waives notice of acceptance hereof, and notice of orders, sales, and deliveries to the Dealer, and of the amounts and terms thereof, and of all defaults or disputes with the Dealer, and of the settlement or adjustment of such defaults or disputes. The undersigned, without affecting his (her) liability hereunder in any respect, consents to and waives notice of all changes of terms, withdrawal or extension of credit or time to pay, the release of the whole or any part of the indebtedness, the settlement or compromise of differences, and the acceptance or settlements made in or out of court in the event of receivership, liquidation, bankruptcy, or assignment for the benefit of creditors of the Dealer.
4. **CHARACTER OF OBLIGATION:** The obligation of the undersigned is a primary and unconditional obligation, and covers all existing and future indebtedness of the Dealer to ESC. This obligation shall be enforceable before or after proceedings against the Dealer or against any security held by ESC, and shall effective regardless of the solvency or insolvency of the Dealer at any time, the extension or modification of indebtedness of the Dealer by operation of law, or the subsequent incorporation, reorganization, merger, or consolidation of the Dealer, or any other change in the composition, nature personnel, or location of Dealer.
5. **LIABILITY:** All liabilities of the undersigned shall mature immediately upon the filing of a voluntary or involuntary petition for relief in Bankruptcy, reorganization, or making of an assignment for the benefit of creditors.
6. **CONSTRUCTION:** Nothing herein contained shall be construed as an obligation on the part of ESC to sell goods or extend credit to the Dealer, or as an obligation to continue to sell goods or extend credit.
7. **CHOICE OF VENUE AND WAIVER OF VENUE:** This Guaranty shall for the purposes by deemed to be made in and accepted in the State of Alabama and shall be governed by the laws of the State of Alabama. In the event of litigation, the undersigned submits to jurisdiction of the State and courts of the State of Alabama. The undersigned expressly waives any right to insist that venue be in any other location.
8. **CONFESSION OF JUDGMENT:** To induce ESC to sell to Dealer or assume credit risk with Dealer the undersigned expressly acknowledges, consents to and confesses judgment without notice or hearing for any amount and claim which is due ESC and unpaid by Dealer.
9. **BENEFIT:** This Guaranty shall be binding upon the undersigned, his/her legal representatives, and assigns, and shall inure to the benefit of ESC and to the benefit of ESC successors and assigns.

 Signature of Personal Guarantor

 Date

 Printed Name of Personal Guarantor

 Social Security Number